



# Contractor Membership in Arizona



Western Electrical Contractors Association, Inc. (WECA) is a nonprofit organization serving merit shop electrical and low voltage contractors, their employees, and the industry suppliers that support them, across the Western United States.

[GOWECA.COM](http://GOWECA.COM)



## How WECA Came to Arizona

**“Corbins Electric, one of the largest merit shop electrical contracting companies in Arizona, reached out to us to ask how they could get WECA training for their employees. They saw a need for better continuing education for their journeyman employees, for a stronger partner in workforce development for the region, and felt that their apprentices could be better served by WECA’s comprehensive, competency-based curriculum and skilled instruction. After our Board of Directors and Apprenticeship and Training Trustees met with Corbins, we came to the mutual conclusion that our training programs were an excellent match for their needs, and that substantial opportunity existed for WECA in Arizona as a whole. The rest is history. We established WECA as a business entity in Arizona, and swiftly gained approval for a four-year iteration of our Commercial Electrical apprenticeship program from the Department of Economic Security in Arizona. With that taken care of, we selected an optimal training facility in Phoenix, and are now delivering a four-year Commercial Electrical Apprenticeship program featuring skilled teaching from credentialed instructors and our technically-advanced, hands-on labs. This program has also received a college credit recommendation from the National College Credit Recommendation Service (NCCRS).**

**- Terry Seabury, WECA Executive Director and CEO**

## In Our Members’ Own Words

**“Having graduated from an apprenticeship program, taught both apprenticeship and journey-level training, and after 30 years of experience in this business--I can tell you that WECA’s apprenticeship and electrician training programs are the absolute best in the industry. I’ve come across none better over the course of my career.”**

**- Greg Anderson, Rex Moore Group, Inc.**





## In Our Members' Own Words

**“I have been at Corbins for over 25 years and we have been involved in three different apprenticeship programs during that time. I have seen apprentices struggle through other programs as they were working 8-10 hours a day and then expected to attend class 2 times a week, for 4 years. This has an impact on the apprentice’s work/life balance and also leads to people dropping out or failing the program. But at WECA, our apprentices go to school during the daytime for 2 weeks at a time, which allows them to get home to their families instead of attending school after work. The other side of this coin is the instructors at WECA. The other apprenticeship programs we were involved in had instructors who had separate full-time jobs but then had to teach two nights a week. WECA apprenticeship instructors are full-time instructors who don’t have to worry about another day job. Since joining WECA, our enrollment in the apprenticeship program has increased, our employees’ work/life balance has improved, and I expect our retention to improve as well. - **Darin Johnson, Corbins Electric****

**“WECA’s apprenticeship program is an important component in the success of our business. While it’s easy to look only at the short-term cost of the program, we believe these costs are far outweighed by the long-term benefits. We’re seldom involved in a prevailing wage project. We utilize your program not because we must, but because we see many advantages in in doing so. First of all, when compared to others, the WECA apprenticeship program simply yields the best craftsperson. But more than that, it helps develop an employee that is committed to the trade and has long-term thinking. We don’t want our people to think they are working at a job; we want them to know that this is their career. Our apprentices know the investment we are making in them and it shows in their work from day one.” - **Jeff Blakeslee, Blakeslee Electric, Inc.****





## Member Benefits and Services in Arizona

### Apprenticeship Programs, Electrical Training and Education

- Federally-approved Commercial Electrical Apprenticeship program with continuously-updated, National Electric Code-current curriculum. The only daytime program (apprentices attend class for two weeks, twice a year) in Arizona.
- Skilled Workforce Development: Top-notch, technically-advanced classroom and hands-on, performance-based apprenticeship training for skill, quality and safety.
- Apprentice dispatch available to anywhere in California or Arizona, based on apprentice availability.
- Safety Training: Apprentices obtain OSHA 10, OSHA 30 and CPR certifications.
- Continuing Education for your journeyman electrician employees with convenient, online courses.
- Project Engineer to Project Manager (PE to PM) program for your non-electrician construction professionals.
- Professional development opportunities for member contractors and their employees.

### Support on Public Projects

- Federal Davis Bacon Support
- Assistance on Wage Calculations

### Legal, Tax and HR Assistance

- Complimentary enrollment in ThinkHR. Arizona HR forms, documents, and tools online, at your fingertips.
- 25% off for WECA Members for tax and accounting services for the first year from Scott & Baldwin, CPAs
- Including confidential review and feedback on prior year tax returns
- Including specialized uncommon knowledge tax strategies for Capital Gains
- Including comparative analysis of your company financials against industry peers/ benchmarks

### Community Involvement and Networking

- Western Electrical Contractors Education Foundation Donation and Sponsorship Opportunities: Donate your equipment to our labs as a tax write-off; sponsor graduations and other events
- Interact at Board and Membership meetings, Industry fundraisers; Hiring and Workforce Development events, Graduations



## **Member Benefits and Services in Arizona**

### **Industry Updates, News, Public Relations and Communications**

- Subscriptions to WECA eBulletin and Political Advocacy newsletters, with regular news briefs on industry news, union activity, political updates, training opportunities, and more
- WECA publicizes your successes, on the jobsite and in the community, with articles in our communications, and press releases. Plus you can opt-in to pitch articles to major news outlets in conjunction with WECA.
- Self-service site with online apprentice hours submissions, report downloads, course enrollments, and more

### **Discounts and Promotions**

- Member discounts on Journeyperson Online Classes
- 10% off promotional items from 4imprint.com
- Free and discounted attendance at WECA-sponsored webinars and seminars
- Special offers from WECA Industry Partners, including savings on critical business services, software, products, and more